



"Miami-Dade County Product Control Approved"  
Hurricane Shutters and Decorative Shutters  
[www.bsishutters.com](http://www.bsishutters.com)

Patent No: U.S. 6,996,934 B2 & 7,131,480 B2  
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NOA: Colonial Hurricane Shutter 07-0713.05 & Bahama Hurricane Shutter 07-0713.06, Expiration Date: 11/28/2012

06/15/09

## SAVINGS ON INSURANCE PREMIUM

RE: INSURANCE SAVINGS WITH BRISCOE SHUTTERS, BAHAMA & COLONIAL HURRICANE SHUTTER SYSTEMS

### HOME # 1

THIS HOME IS HARLEY BRISCOE'S (VP) BONITA SPRINGS FLORIDA.

THE VALUE OF THE HOME IS \$375,200 (REPLACEMENT COST) THE ANNUAL INSURANCE PREMIUM WITH OUT BSI HURRICANE SHUTTERS IS \$3,064. THE SAVINGS ON THE HOME WITH BSI HURRICANE SYSTEMS (WINDSTORM PROTECTIVE DEVICES) IS \$1,464.

TOTAL BASIC COVERAGE PREMIUM = \$3,064, TOTAL POLICY PREMIUM (INCLUDING ASSESSMENTS & SURCHARGES) = \$1,593.67 A SAVINGS OF \$1,470.33 = 92.3% SAVINGS

THE COST OF THE SHUTTERS IS \$16,500; THE ESTIMATED PAYBACK TIME IS 11-1/4 YEARS.

### HOME #2

THIS HOME IS TOM BRISCOE'S (P) NAPLES, FLORIDA.

THE VALUE OF THE HOME IS \$276,700 (REPLACEMENT COST) THE ANNUAL INSURANCE PREMIUM WITH DISCOUNTS IS \$2,831. THE SAVINGS ON THE HOME WITH BSI HURRICANE SYSTEMS WINDSTORM PROTECTIVE DEVICES AND THE BUILDING CODE EFFECTIVENESS GRADING SCHEDULE IS \$2,143.

TOTAL BASIC COVERAGE PREMIUM = \$2,831, TOTAL POLICY PREMIUM (INCLUDING ASSESSMENTS AND ALL SURCHARGES) = \$680 A SAVINGS OF \$2,151 = 315% SAVINGS

THE COST OF THE SHUTTERS IS \$18,600; THE ESTIMATED PAYBACK TIME IS 8-3/4 YEARS.

WHEN YOU FACTOR IN THE INSURANCE SAVINGS YOU MAY RECEIVE AND THE PEACE OF MIND THAT YOUR STRUCTURE IS PROTECTED WITH ONE OF THE STRONGEST "MIAMI-DADE COUNTY PRODUCT CONTROL APPROVED" HURRICANE SHUTTERS ON THE MARKET, WHY WOULDN'T YOU CHOSE BRISCOE SHUTTERS HURRICANE SHUTTER SYSTEMS.

SINCERELY,

A handwritten signature in black ink, appearing to read 'Tom Briscoe', written over a horizontal line.

TOM BRISCOE, PRESIDENT